



# HELP WANTED...

*Celebrating Over 40 Years of Service Excellence...*

*Commonwealth Engineers is seeking a motivated, energetic, and team-oriented Business Development Manager wanting to be a part of an award-winning engineering design and consulting firm.*

**POSITION:** BUSINESS DEVELOPMENT MANAGER

**LOCATION:** WEST CENTRAL OR NORTHEASTERN INDIANA

**JOB DESCRIPTION:**

Commonwealth Engineers, Inc., a leader in water resource engineering, is looking for a Business Development Manager. The successful candidate will be responsible for marketing and selling engineering services to potential clients. Overnight travel and evening meetings are expected.

**ESSENTIAL RESPONSIBILITIES:**

- To be in front of the general public representing the company and as such, expected to handle themselves in a very professional and ethical manner.
- Learn and become thoroughly familiar with the various programs and funding sources applicable to the consulting engineering business.
- Participate at various local and regional trade shows.
- Assist in the development of written proposals and formal presentations for potential work.

**COMPENSATION / BENEFITS PACKAGE:**

- Compensation commensurate with expertise / ability.
- Competitive benefit package including, but not limited to, Medical / Dental Insurance; 401k Plan (Company Match and Profit Share); Paid time off & Holidays; Life / LTD / AD&D coverage; Flex schedule available.

**DESIRED QUALIFICATIONS:**

- 4-year bachelor's degree or equivalent job experience.
- Experience in business development or engineering field.
- Experience and/or knowledge with funding and regulatory agencies applicable to water resource engineering.
- Experience and/or knowledge navigating through typical politics associated with cities and towns across Indiana.
- Willing to travel throughout Indiana on a weekly basis for meeting and speaking opportunities with community and municipality leaders.
- Record of strong work ethic, especially when unsupervised.
- Strong written and verbal communication skills.
- Microsoft Office skills (Word, Excel, PowerPoint) and typical mobile technology.

**HOW TO APPLY:**

Qualified applicants should submit a cover letter and resume to Ann Dryer, at [hiring@contactcei.com](mailto:hiring@contactcei.com) .



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ENGINEERS, INC.**  
A wealth of resources to master a common goal.

*About Commonwealth Engineers, Inc. - Headquartered in Indianapolis, Commonwealth also has offices in Evansville, Fort Wayne and Crown Point, Indiana. Since 1974, Commonwealth has been committed to being the most comprehensive environmental engineering and consulting firm in the State of Indiana. For additional information visit [commonwealthengineers.com](http://commonwealthengineers.com) or call (317) 888-1177.*